

# Introducing Innovative Industrial Scientific

Protecting and preserving human life



Industrial Scientific Corporation is a worldwide leading developer and manufacturer of gas monitoring solutions, offering a comprehensive line of portable and fixed instruments for detecting, measuring and monitoring hazardous gases.

**Headquartered in an advanced ISO 9001:2000-certified facility near the Pittsburgh International Airport in Oakdale, Pennsylvania (USA), Industrial Scientific manufactures equipment that is used for safety and industrial hygiene in potentially dangerous locations. Principal markets for the Company's products include oil refineries, oil exploration and drilling operations including offshore rigs, underground mining and tunnelling, utilities including telephone, electric, natural gas, water and wastewater treatment facilities, municipal agencies such as police, fire and hazardous response units, government regulatory agencies, insurance companies, and food and beverage-processing companies.**

The company started in 1976 as the Research Division of National Mine Service Company (NMS) with a focus on developing

instrumentation to detect methane gas. In 1985 NMS sold the division, and Industrial Scientific Corporation began independent operations on January 25, 1985.

On June 30, 1993, the company had its initial public stock offering, and was traded on the NASDAQ exchange for almost 6 years. Based on the commitment to doing the right things for the right reasons, the stock was removed in 1999 from public trading. As a private company Industrial Scientific is better able to concentrate on the intensive, long-range research programs needed in the industry.

The corporation's culture is centered around its mission: to design, manufacture and sell the highest quality products for the preservation of life and property, and to provide the best customer service.

Satisfying customer needs is still Industrial Scientific's central purpose. Every day, millions of men and women in a variety of settings risk exposure to potentially explosive or lethal doses of harmful gases. Industrial Scientific products and services provide reliable protection for them as well as their property. Because of the life-preserving nature of the products, the highest quality and the best customer service are the most critical distinguishing characteristics of Industrial Scientific.

## Research and engineering design

Aggressive investments in research and engineering design have been a key strategy for maintaining and enhancing the company's leadership position. Industrial Scientific has become the name for the most rugged and dependable gas instrumentation on the market.

The Company's products range from hand-held / portable instruments capable of monitoring from one to six gases, to permanently installed systems capable of monitoring many different gases in hundreds of locations from a central monitoring station. The products carry third-party intrinsic safety and performance approvals including ATEX/ CENELEC, UL, MSHA, CSA, and bear the CE mark.

## Innovative products

Through technical breakthroughs and perseverance in product development, Industrial Scientific has released tremendously innovative products recently, including the Docking Station™, iTX Multi-Gas Monitor, iTrans™ single or dual fixed-point monitors and the WIT (Wireless Information Transmission) Systems fixed gas detection product line. In 1999, the Docking Station™ revolutionised the gasdetection industry by automating the calibration, instrument



diagnostics, record-keeping and recharging of portable gas monitors. As the pioneer of this ground-breaking technology, Industrial Scientific took this concept even further in November of 2004 by introducing the iNet Instrument Network™ - a total cost of ownership program that eliminates the most cost-intensive and time-consuming tasks involved with managing a gas monitor fleet.

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Combining the two-way communication technology of Industrial Scientific's DS2 Docking Station™ and the capabilities of the Internet, iNet continually monitors for conditions such as low, empty or expired calibration gas, marginal or failed sensors, and days since last calibration. Weekly e-mail reports are sent on the status of the instrument fleet and immediate reports are sent when a problem is detected. Should a malfunction occur, iNet automatically dispatches an on-site service visit. This innovative service offering is being widely accepted by Fortune 500 companies within the industrial marketplace.

With sales offices throughout North America and Europe, and operating subsidiaries in Europe, Singapore, Saudi Arabia, U.A.E., Australia and China, Industrial Scientific is dedicated to preserving life and property by providing highest quality products around the world. ■



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