We are pleased to announce that for the second consecutive year, Industrial Scientific product pricing will remain unchanged for instruments, docking stations, and most other products. There will only be price increases for Ventis® MX4 battery upgrades and V•Cal™ Calibration Stations. Orders received by 31 December 2017 will be honored at current prices. All orders received on or after 1 January 2018 will be honored at the new 2018 price. See below for details.

### Ventis MX4 Battery Upgrades
Ventis MX4 comes standard with a rechargeable 12-hour Li-ion battery. It can be upgraded to increase run time with a Slim Extended battery (18 hours) or Extended battery (20 hours*). Starting 1 January 2018, all battery upgrades for Ventis MX4 instruments will have a $50.00 list price. Common instrument configurations and prices are shown below. Part numbers and prices for additional Ventis MX4 configurations are available at [www.indsci.com/ventis](http://www.indsci.com/ventis).

<table>
<thead>
<tr>
<th>Part Number</th>
<th>Description</th>
<th>2018 List Price**</th>
</tr>
</thead>
<tbody>
<tr>
<td>VTS-K1231100101</td>
<td>Ventis MX4 with standard Li-ion Battery – LEL, CO, H₂S, O₂, Desktop Charger, Black, UL/CSA, English</td>
<td>$715</td>
</tr>
<tr>
<td>VTS-K1234100101</td>
<td>Ventis MX4 with Slim Extended Li-ion Battery – LEL, CO, H₂S, O₂, Desktop Charger, Black, UL/CSA, English</td>
<td>$765</td>
</tr>
<tr>
<td>VTS-K1232100101</td>
<td>Ventis MX4 with Extended Li-ion Battery – LEL, CO, H₂S, O₂, Desktop Charger, Black, UL/CSA, English</td>
<td>$765</td>
</tr>
</tbody>
</table>

*Run time estimates are based on non-pumped instruments with LEL, CO, H₂S, and O₂ sensors installed operating at room temperature.

### V•Cal Calibration Station
V•Cal Calibration Stations allow users to initiate a bump test or calibration with the push of a button. They provide stand-alone operation with no computer required. While V•Cal Calibration Stations may be ideal for customers looking to increase safety with consistent calibrations and bump tests, those who wish to fully automate instrument maintenance and better manage their gas detection programs may want to consider a DSX™ Docking Station. Additional information about DSX Docking Stations can be found at [www.indsci.com/dsx](http://www.indsci.com/dsx).
<table>
<thead>
<tr>
<th>Part Number</th>
<th>Description</th>
<th>2017 List Price</th>
<th>2018 List Price**</th>
</tr>
</thead>
</table>
| 18108631-AB | V●Cal Calibration Station  
A = Instrument type  
0 = Ventis MX4, 1 = Ventis MX4 with Pump  
B = Power Cord  
0 = US, 1 = UK, 2 = EU, 3 = AUS, 4 = ITA, 5 = DEN, 6 = SWZ | $999 | $1149 |
| 18107664-ABC | V●Cal 6 Unit Calibration Station  
AB = Number of Ventis and Ventis with Pump Instruments  
06 = 0 Ventis and 6 Ventis with Pump  
33 = 3 Ventis and 3 Ventis with Pump  
60 = 6 Ventis and 0 Ventis with Pump  
C = Power Cord  
0 = Universal with US, UK, EU, AUS Plug Adapters | $2860 | $3289 |

** For list pricing in all currencies view 2018 Price Lists.

For additional information, visit our website at [www.indsci.com](http://www.indsci.com) or contact your local Industrial Scientific representative. Global contact information can be found at [www.indsci.com/offices](http://www.indsci.com/offices).

Sincerely,

Michelle Hammons  
Product Manager, Instrumentation