Software and Services
Overview
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May 10, 2017
Software and Services Overview

• iNet - An Analogy
• Key Components of the iNet Solution
  – iNet Exchange
  – Calibration Gas Auto-Replenish
  – iNet Control
  – Announcing iNet Now
• Sales Tools
What is iNet?

a) Subscription service for gas detector repair
b) Cloud software to manage gas detection programs and receive reports and alerts
c) Cloud infrastructure (databases, web servers) required to service gas detectors

☑️ Integrated solution for gas detection spanning equipment, software, and services
iNet is NOT

\[ \text{iNet} \not= \text{iNet Exchange} \]

\[ \text{iNet} \not= \text{iNet Control} \]
What is iNet? An Analogy

iNet is like a smartphone

- Apps
  - Google Maps
  - Netflix
  - Uber

- Equipment
  - Phone
  - Headset
  - Cases

- Services
  - Genius Bar
  - Data plans
  - Upgrades
Integrated Solution for Gas Detection

Customers pick gas detectors, software, and services

**Equipment**
- Ventis Pro
- MX4
- MX6
- Tango
- Radius
- GasBadge Pro
- Docking stations
- Gateways

**Software Apps**
- iNet Control
- New! Live Monitoring

**Services**
- Calibration Gas Auto-Replenish
- iNet Exchange
Integrated Solution for Gas Detection

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Software Apps
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Equipment
- Tango
- Ventis Pro
- Radius

Gateways (Docking Stations, Smart Devices)

Services
- Calibration Gas Auto-Replenish
- iNet Exchange
Service Program for Gas Detectors

- Automatic exchange
- No need to repair
Benefits of iNet Exchange

- Increase Flexibility
- Proactive Exchange
- Minimize Costs
Calibration Gas Auto-Replenish

Automatic replacement of gas cylinders

Two Options
1. Part of iNet Exchange
2. Auto-order and invoice
Gas Detection Management Software

Cloud application that allows you to easily manage your gas detection program
Benefits of iNet Control

- Increase Productivity
- Demonstrate Compliance
- Manage Equipment
- Track Hazards
- Know How People Use Gas Detectors
Get iNet Control with DSXi

Included at no charge with the DSX Docking Station in cloud connected mode
Who uses iNet Control?

a) IT teams to set up docking stations

- Safety leaders or supervisors responsible for managing a gas detection program

- Workers in the field carrying gas detectors

- Industrial Scientific gas detection professionals to help troubleshoot customer problems
What’s New?
iNet Now Live Monitoring Software
Live Monitoring Fundamentally Changes How We Keep People Safe

- Real-Time Alerts
- Cloud
- Map of Worker Status
iNet Now - Part of the iNet Solution

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- iNet Now

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Services
- Calibration Gas Auto-Replenish
- iNet Exchange
Sales Tools

• iNet Control
  – Customer presentation
  – Quick reference guide
  – Animated video
  – Training video series
    • http://www.indsci.com/inet-control-training

• iNet Exchange
  – Customer presentation
  – Quick reference guide
Questions?